



CANNON BUILDING
861 SILVER LAKE BLVD., SUITE 203
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE
REAL ESTATE COMMISSION

TELEPHONE: (302) 744-4500
FAX: (302) 739-2711
WEBSITE: DPR.DELAWARE.GOV
EMAIL: customerservice.dpr@state.de.us

PUBLIC MEETING NOTICE: REAL ESTATE EDUCATION COMMITTEE

MEETING DATE AND TIME: Thursday, November 7, 2019 at 9:30 a.m.

PLACE: Division of Professional Regulation
861 Silver Lake Boulevard, Cannon Building
Second Floor Conference Room A
Dover, Delaware 19904

MINUTES FOR APPROVAL:

MEMBERS PRESENT

Sal Sedita, Sussex County, Professional Member, Chairperson
Christine Steele, Sussex County, Professional Member, Vice-Chairperson
Barbara Brodoway, New Castle County, Public Member
Michael Rushe, Kent County, Public Member
Juli Giles, New Castle County, Professional Member
Patricia Anderson, Public Member

MEMBERS ABSENT

Maggie Scarborough, Kent County, Professional Member
Judy Dean, Sussex County, Professional Member

DIVISION STAFF

Eileen Kelly, Deputy Attorney General
Alison Warren, Administrative Specialist III

OTHERS PRESENT

Stephanie Talbott

CALL TO ORDER

Mr. Sedita called the meeting to order at 9:49 a.m.

REVIEW OF MINUTES

The Committee reviewed the minutes from the October 3, 2019 meeting. Ms. Broadway moved, seconded by Ms. Giles to approve the September minutes as written. By unanimous vote, the motion carried.

UNFINISHED BUSINESS

Bobbi Slagel has expressed interest in the open Kent County public member committee member position. Sal Sedita will contact Ms. Slagel to explain the process. Ms. Slagel's resume will be reviewed by the Committee at the December meeting and a recommendation will be made to the Commission.

NEW BUSINESS

Commission Update:

The Committee was updated that the Commission will be reviewing the draft bill for the updated Rules and Regulations at the November meeting.

Review of Course Provider Application(s)

Mr. Steele moved, seconded by Mr. Rushe, to recommend approval, contingent approval, denial, or tabling of the following course provider applications as noted below. By unanimous vote, the motion carried.

OnCourse Learning Real Estate

Green Home Construction

Approved

Module(s): 7

Credit Hours: 6

New Castle County Board of REALTORS

Be a Hero to Your Client

Approved

Module(s): 3 or 6

Credit Hours: 3

Association of Realtors School

Keys to Successful Short Sales on Financially Distressed Properties

Approved

Module(s): 6 or 7

Credit Hours: 3

Investing in Real Estate

Approved

Module(s): 6 or 7

Credit Hours: 3

Sussex County Association of REALTORS

Being a Prepared Tenant in Delaware

Approved

Module(s): 5, 6 or 7

Credit Hours: 3

At Home with Diversity

Approved for 6 & 7 only (mod 1 must include agency)

Module(s): 1, 6 or 7

Credit Hours: 3

DNREC Wetlands & Flood Planning

Approved

Module(s): 5 or 7

Credit Hours: 3

The CE Shop, Inc.

Delaware Agency and Fair Housing

Approved

Module(s): 1

Credit Hours: 3

Century 21 Gold Key Realty

Short Sales, Foreclosures and Distressed Properties

Approved

Module(s): 6

Credit Hours: 3

Delaware School of Real Estate
Broker's Licensing Course
Module(s): Licensing Course
Credit Hours: 9

Approved

Review of Instructor Applications

Ms. Steele moved, seconded by Mr. Rushe, to recommend approval, contingent approval, denial, or tabling, of the following instructor applications as noted below. By unanimous vote, the motion carried.

Susan Gardner – Reapplication **Contingent approval – signature page needs to be signed.**

Niles Breland – Reapplications **Contingent approval – copy of approval letter from 2013 needs to be included with application.**

Bradford Riedle – New Instructor **Approved – module 7 and Pre-Licensing Math only**

Review of Student Request for CE Approval

Ms. Steele moved, seconded by Mr. Rushe, to recommend approval, contingent approval, denial, or tabling, of the following instructor applications as noted below. By unanimous vote, the motion carried.

Tonya Williams – Florida Real Estate Broker Post Lisc. – 15 hours – **Tabled - outline with more information is needed to make a final decision.**

CORRESPONDENCE

There was no correspondence before the Committee.

OTHER BUSINESS BEFORE THE COMMITTEE (for discussion only)

Barbara Brodoway requested that the Committee review PearsonVue pass rates percentage by school. Ms. Warren will provide an update at the next meeting.

PUBLIC COMMENT

There was no public comment

NEXT SCHEDULED MEETING

The next meeting will be held on Thursday December 5, 2019 at 11:00 a.m. **(the meeting will start later due to a conflict for several committee members)**. in Conference Room A, second floor of the Cannon Building, 861 Silver Lake Boulevard, Dover, Delaware.

ADJOURNMENT

There being no further business, Ms. Steele moved, seconded by Ms. Giles to adjourn the meeting. By unanimous vote, the motion carried. The meeting adjourned at 10:39 a.m.

Respectfully submitted,

Alison Warren

Alison Warren
Administrative Specialist III

The notes of this meeting are not intended to be a verbatim record of the topics that were presented or discussed. They are for the use of the Board members and the public in supplementing their personal notes and recall for presentations.

Delaware Real Estate Education Committee

September 11, 2019

Page 4